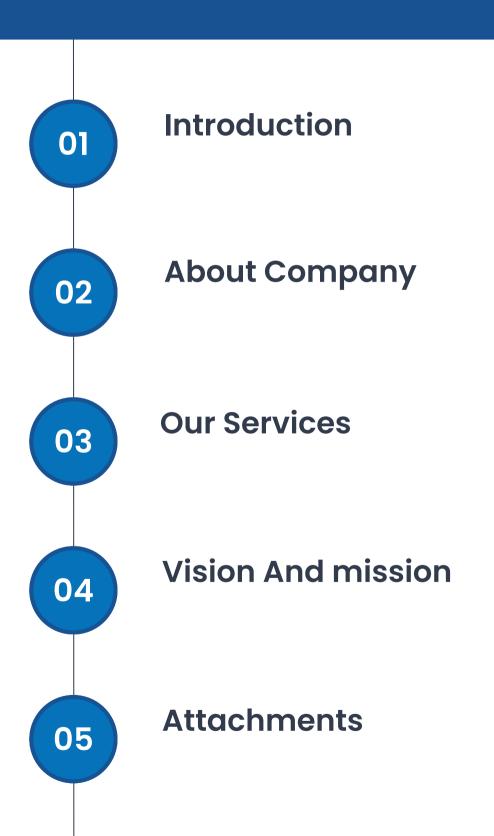




# BUSINESS PROFILE

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#### ■ INTRODUCTION LETTER

Managing Director Box Dar es Salaam Tanzania

Dear Customer, Greetings from GHANEC and It's our precious hope this business proposal finds you well.

I take this opportunity to introduce ourselves as GHANEC Limited, a leading company in Car Hire, Logistics, Heavy equipment rental, construction contractor class 6, and ICT specialist class II - (service & supply of ICT & IT equipment).

With over 16 years of dedicated experience in the Taxi hire, Vehicle hire, and Logistics business, we have established ourselves as a trusted partner for a diverse range of esteemed clients. Our extensive portfolio includes successful collaborations with:

RTI International, IMA WORLD HEALTH, KOICA, NIMRI, USAID, YAPI MERKEZI, SYNOHYDRO CORPORATION, BGP INTERNATIONAL, TTCL, MSD, GPSA –Government Procurement Agency, SERENGETI BREWERIES, SWEDEN EMBASSY, TANESCO, TRC – Tanzania Railway Corporation, G4S Security etc.

Our proven track record of reliability and excellence in service delivery positions us as a preferred provider for your transportation and logistics requirements. We are committed to maintaining the highest standards of professionalism, safety, and efficiency in all our operations.

We look forward to the opportunity to collaborate with your organization and contribute to your continued success.

Best regards,

Erick mtenguzi Sales Executive

**GHANEC** 



### ABOUT OUR COMPANY

GHANEC, Founded in 2007, has established itself as a leader in providing a diverse range of professional services across various sectors. With over sixteen (16) years of industry experience, we have built a solid reputation for delivering excellence in Car Hire, Logistics, ICT Services, Machine & Equipment Rental, Building & Construction, Driver Hire Services, and General Supplies.

Our extensive experience and dedication to quality have enabled us to forge strong partnerships with both local and international organizations. Some of the esteemed clients we have had the privilege to work with include; RTI International, , SYNOHYDRO Corporation, BGP International, Yapi Merkez (SGR project), Central Corridor - TTFFA, Grand Reinsurance Tanzania, USAID, Tanzania Railways Corporation (TRC), Tanzania Telecommunication Company Ltd (TTCL), VOLVO Tanzania Ltd, Embassy of Sweden, Embassy of South Korea, Koica, IMAWorldHealth, Sportpesa, NIMR, Government Procurement Services, GPSA Serengeti Breweries Ltd (SBL), G4S Security, Tanesco, etc.

At GHANEC, we are committed to maintaining the highest standards of service delivery, ensuring that our clients' needs are met with efficiency and professionalism. Our track record speaks for itself, and we continue to strive for excellence in every project we undertake.





The company upholds the following values as a guideline to its operation and business transactions:

- . Commitment
- . Customer Value
- . Teamwork
- . Professionalism

## **VISION**

To be a company of Customer's choice.

## **MISSION**

To provide reliable, efficient, and affordable services that deliver over and above our customer's expectations and needs.

# OUR SERVICE

#### **CAR HIRE**

GHANEC offers a complete package of well-maintained cars and competent and well-formed drivers who are well-informed about Tanzania. Our long-time experience and knowledge of the country have helped us to develop products that not only suit Tanzania's environment but also ensure maximum relaxation and comfort for both work and leisure.



For city driving or upcountry travel, we have a wide range of vehicles to suit your selection, be it for leisure or work. Focus on your business or leisure as our experienced and well-informed drivers get you there safely.

#### **Airport Transfers.**

Ghanec Tours & Safari's airport transfer is the easiest and most cost-effective transfer option in Dar es Salaam. It takes out all the hassle of getting to the airport. We will take you from door to door any time of the day.

#### **Field Travel Services.**

At GHANEC, we have a specialized team that works with powerful and well-maintained cars to support you on your project travel needs all over Tanzania. Our knowledge of the Tanzanian environment and the challenges that come with it has enabled us to build the capacity and means to make sure that your project is a success.

#### **Self Drive.**

GHANEC self-drive allows you to experience driving your way. Our well-maintained vehicles guarantee you a relaxed and stress-free drive. City drive or country travel, enjoy your privacy and space as you experience Tanzania knowing that you have our 24-hour customer support.









# OUR SERVICE

#### **GENERAL SUPPLY**

Our General Supply Service provides a wide range of high-quality products to meet all your business needs. From office supplies, Hospital products, construction material to industrial equipment technology solutions, we offer a comprehensive selection designed to keep your operations running smoothly.

With competitive pricing, reliable delivery, and exceptional customer support, we are committed to ensuring your satisfaction and helping your business succeed. Whether you need everyday essentials or specialized items, you can count on us to deliver efficiently and cost-effectively.





#### **TRANSPORTATION**

Our transportation service specializes in the safe and efficient delivery of goods and gas oil to our esteemed customers. We offer a robust fleet equipped for various cargo types, ensuring that your products reach their destination on time and in optimal condition.

Our experienced drivers prioritize safety and compliance with industry regulations, providing peace of mind for your shipments. With real-time tracking and a commitment to customer service, we ensure transparency and reliability throughout the transportation process, making us the ideal partner for businesses needing dependable logistics solutions.





#### **EQUIPMENT RENTAL**

Sometimes, reaching your business goals requires the right equipment. Renting that equipment from GHANEC is a game-changer, allowing you to get the job done without huge overhead costs. From light standards to super vacs equipment like Excavators, wheel loaders, Grader Bulldozers, Dump trucks, Cranes, Motor Graders, etc. our field-savvy techs deliver. We'll even set it up for you 24 hours a day, 7 days a week.

Reducing Overhead Costs; Renting equipment from us eliminates the need for storage, maintenance, repair, parts, and a service team. This frees up your capital so you can invest in your core business, which means your overhead will stay low and your projects will stay on schedule.





#### **DRIVER HIRE**

With GHANEC personal driver services, you can find a professional driver to meet any needs, from designated drivers for a night out to personal chauffeurs for events or errands. Whether you need transportation on a business trip or just a ride to a doctor's appointment and back, our drivers provide a chauffeur experience in the comfort of your car. We allocate a driver from our wide network of well–trained drivers spread across cities at every kilometer. Like a flash, our drivers will appear in a matter of minutes to Drive You to your destination safely. We're dedicated to supporting your career ambitions.





#### **BUILDING & CIVIL CONTRACTOR**

GHANEC registered as a Class 6 Building and Civil Contractor, provides a comprehensive range of building and construction services. We cater to both residential and commercial markets. public including the sector, residential developments, and individual homes. From minor maintenance tasks to complete design and build projects, we are your one-stop shop for all building solutions as well as Land surveying, construction, design, maintenance of roads, buildings, bridges, dams, canals, mines, anti-erosion projects, tunnels, railroads, airports, housing developments, etc





# OUR SERVICE

#### **MOVING**

We also offer a wide variety of local moves, including offices, apartments, single-family homes, retirement communities, dorms, and many more! Our movers are trained to protect your belongings and your home – all pieces of furniture are padded and stretch-wrapped free of charge, ensuring your items and home are damage-free at the end of your move. Have you added stress about packing up your home prior to moving? We've got you covered with our full-service packing and unpacking services. We focus on;



#### **ICT**

At GHANEC, we pride ourselves on being at the forefront of innovation in the Information and Communication Technology (ICT) sector. Our company specializes in delivering cutting-edge solutions that drive business transformation and operational efficiency.

With a dedicated team of experts, we offer a comprehensive suite of services, including computer & laptop service, sale and maintenance of ICT devices, IT consulting, system integration, software development, cybersecurity, and cloud solutions. Our goal is to empower businesses with the technology they need to stay competitive in a rapidly evolving digital landscape.









#### WWW.GHANEC.COM



info@ghanec.com | ghanectours@gmail.com



- 1. OLD BAGAMOYO RD, NOBLE TOWER
- 2. NYERERE ROAD/MAPINDUZI, TEMESA



255 713 123 334 | 255 713 810 810

@GHANECTOURS





### TANZANIA



### **Certificate of Change of Name**

No: 61918

#### I HEREBY CERTIFY THAT

### **GHANEC TOURS AND SAFARIS LIMITED**

having, with sanction of a special Resolution of the said company, and with the approval of the Registrar signified in writing Changed its name, is now called **GHANEC LIMITED** and I have entered such new name on the Register accordingly this 29th day of **SEPTEMBER**, **TWO THOUSAND AND TWENTY TWO**.



Sasa -

PRINC ASST. REGISTRAR OF COMPANIES





**End Of Proposal** 

# **THANK YOU**

Best service is our first priority.









